



HOLDINGS

Company Profile
2020

Information, Communications & Technology (ICT) | Telecommunications | Social & Infrastructure Development

* AGENDA

About Us / Vision / Mission

Meet the Team

Key Services

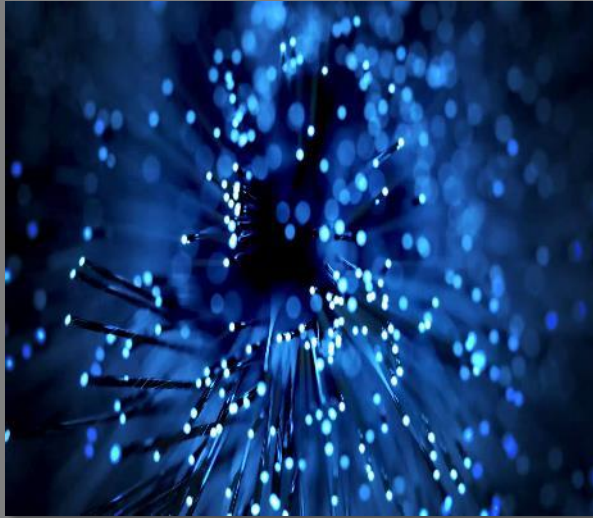
Operations Management

Quality Assurance

General Management

Human Resources

Goals and Strategy



BACKGROUND

316 (Three Sixteen) Holdings is a technology conglomerate who specialise in the **ICT** and **Telco** industries. 316 Holdings is a **100% Black owned enterprise** focusing on **social** and **Infrastructure** development in and across Southern Africa. The company has developed thought leadership and best practice intellectual property which has been adopted by governing authorities within the local industry and has a robust reputation anchored in the non-negotiable operational delivery of projects within **budget** and **quality** requirements.

*our vision

To create a *vibrant*, energetic and demographically *diverse* business conglomerate, based on *accountability*, transparency and pragmatism. We are rooted firmly in the present, focusing on developing operational *excellence*, while simultaneously pursuing innovative future backed technologies and practices allowing us to *strategically diversify* and bring ever new value adding capabilities to our clientele



VISION

*our mission

Our mission is to journey and partner with key strategic clients, with the shared goal of unlocking technical and civil capacity. Our pledge is to render a professional turnkey solution, supporting the overall strategic growth imperatives of our business partners.

* Meet Mogen

ICT Thought Leader, over 13 years high profile experience in Middle East and Sub Saharan Africa. Recognized television market analyst and conference speaker.



Mogen Naidoo

Chief Executive Officer

Mogen has acquired expert knowledge in the ICT and Telecommunications market, particularly within sub-Saharan Africa. He has built a strong reputation within the industry and is a recognised thought leader. His research work has been quoted and published in the South African and International press and he has featured as an expert analyst on several news programmes. Mogen is a highly sought-after conference speaker with extensive experience in IT advisory, security, risk & audits, research and consulting and holds a Master's degree in Information Systems from the University of Cape Town.

Education

Masters of Business Administration (MBA), GIBS (Candidate 2021)

Masters of Commerce, Information Systems (Masters), UCT

Professional Skills

IT Audit	██████████
Research	██████████
Telecoms	██████████
Consulting	██████████

* Meet Wesley

Management Consultant, Seasoned leader of large high-performance teams and business units with over 14 years experience implementing strategy at global brands.



Wesley Jeftha

Business Strategy Executive

Wesley is a strong business operator who has deep technical expertise spanning several areas including Supply Chain Management and Operations Management. He has developed and applied his trade within the Telecommunications, Public Service and Retail industries, most notably having worked for Accenture, Barloworld Logistics and Telkom.

Wesley specialises in large scale enterprise transformation, having led several such engagements in an executive capacity.

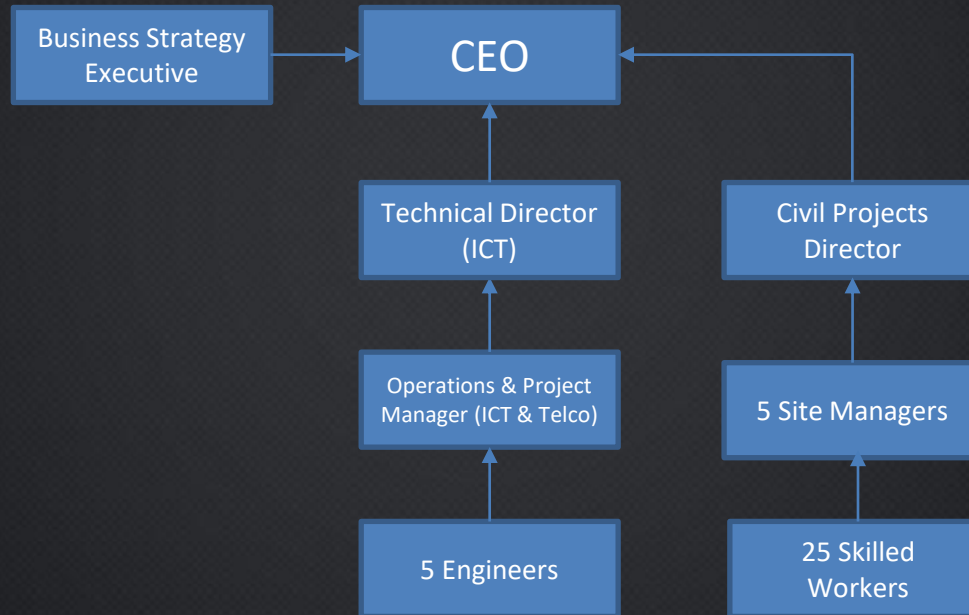
Education

Bachelor of Business Science, Information Systems (Honors), UCT

Professional Skills

Consulting	██████████
Commercial	██████████
Operations	██████████
Supply Chain	██████████

* Company Technical Organogram



* Key Services

We offer **ICT**, **Telecommunication** and **Civil** services underpinned by **consulting**, **strategy**, **outsourcing**, **implementation** and **training** within the public and private sectors.

Technology

ICT & Digital Transformation

Solutions are designed to help companies achieve 3 fundamental business objectives (underpinned by digital):

1. Grow the business
2. Optimize operations
3. Protect digital assets and/or to comply with regulation and security best practices

Managed Services

Home and Business Fibre

Home and Business Wireless

Civil Works

Telecommunication & Structured Cabling

Electrical (installation and maintenance)

Construction (and acid proofing)



* Operations Management

Internally our processes are **geared for growth**, while employing technologies to support the **future backed vision** of our strategic roll out and expansion.

Process

Certified Engineers (ISO Standards)

316 Delivery Model

Many Ex Telkom employees already familiar with large scale infrastructure deployment

Right First Time QA Principles

Technology

The main thrust of our organization is to promptly meet the Telecommunications (Wireless, Fiber and more) demands from our key clients

Other adjacent and legacy technologies are still supported, including ADSL, Towers and Masts and Exchanges.



* Quality Assurance

Quality is non-negotiable. We view it not as a discrete event, but as a fundamental part of our ethos. We strive to do things right the first time.

At Minimum...

- Adherence to Client's Standard
- This is the baseline

The Next Level and Beyond

- Proprietary audit framework
- Acceptance Test Procedures
- Surveys and customer feedback on deployments (to be summarised and presented at Quarterly Business Reviews)

* General Management



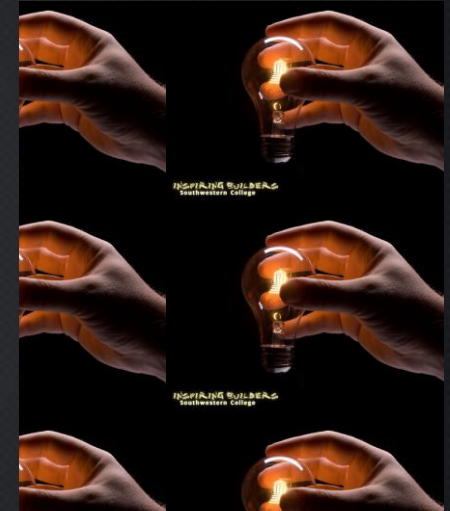
**ACCOUNTABILITY
AND STEWARDSHIP**



**RESPECT FOR THE
INDIVIDUAL**



**WORKING WITH
INTENTIONALITY**



**LEADERSHIP
DEVELOPMENT AND
EMPOWERMENT**

HOW WE **LEAD** OUR PEOPLE

* General Management cont.

Continuous Improvement will be a key strategic focus of the business to consistently drive efficiencies.



* General Management cont.

The following **forums** and **meetings** have been established to **steer, direct** and **control** every part of the business and forms the core of business **governance**:



Meetings

QBR

QUARTERLY

Steercom

MONTHLY

Management

WEEKLY

Tool Talk

DAILY

FOCUS

PERFORMANCE / RELATIONSHIP

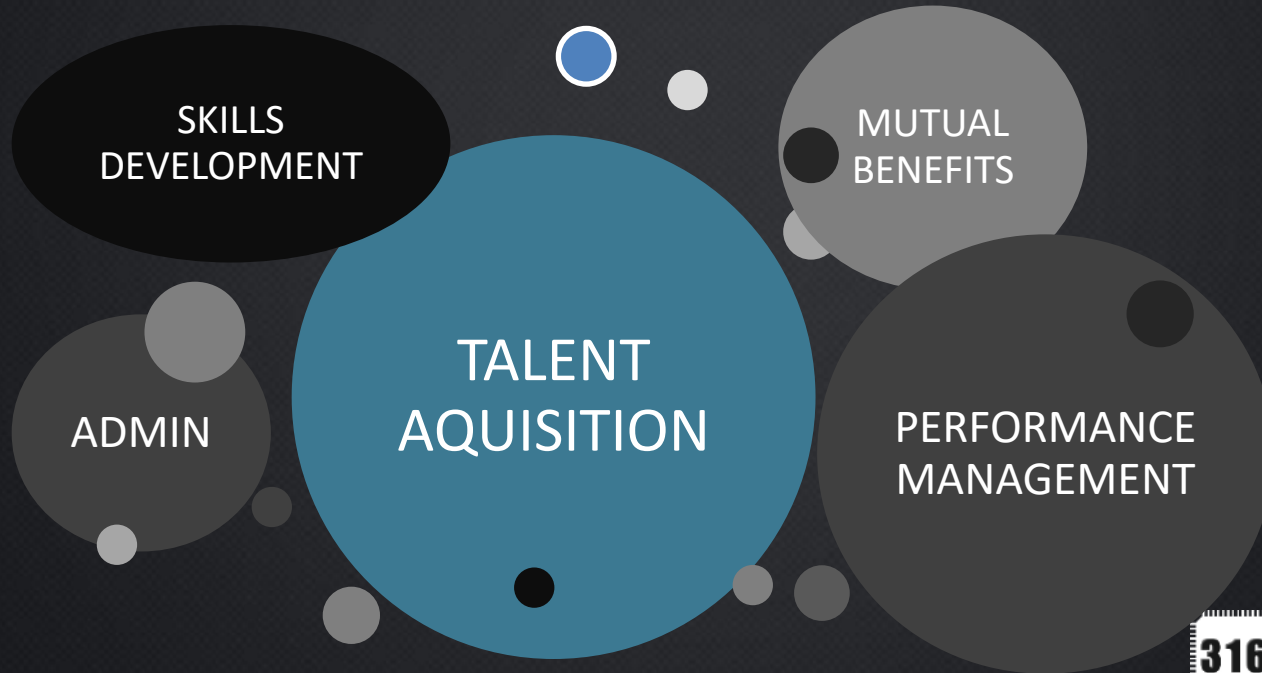
STRATEGIC / FIDUCIARY

TACTICAL / SETS THE TEMPERATURE

OPERATIONAL / REponsive

* Human Resource Management

We look after our people, they look after our customers, the profits will follow.



* Our Clients & Partners

We collaborate with the industry's most trusted strategic alliance partners to provide you with access to the latest technologies and premium technical support.



* Goals and Strategy

Demonstrate
Credibility,
Exceed
Expectations

20 Full time
employees,
Multiple clients

60+ Full time
Employees,
nationwide footprint,
fully diversified

2016

2017/18/19

End of 2020

Stabilize

Digital Transformation
Projects
Telkom Copper Backlog

Expand

4th Industrial Revolution
Key Fibre Optic Accounts
Wireless solutions

Diversify

Civil and Commercial Infrastructure
Works
AI, IOT, Robotics



WHY CHOOSE 316 HOLDINGS?

Excellent alignment between internal capability strategic industry growth

Owners of proprietary ICT & Telco operational IP processes

A robust mix of operational and strategic skills

Many years of deep ICT & Telco Industry experience

Thought leadership in ICT Industry





HOLDINGS



*** think big,
win the world

Thank you for your time.

We appreciate your feedback and welcome any questions.

Mogen Naidoo

Director

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